

The Centre for Facilitation of Investments (CFI) is Haiti's national investment promotion agency and the first port of call for investors looking at opportunities in Haiti.

CFI's dedicated and skilled staff is available to support investors throughout the investment process by:

- Providing general and customized information to support the investment location assessment and facilitating access to regulatory authorities;
- Supporting site visits to Haiti by identifying potential investment targets and arranging suitable meetings and introductions that could support the investment decision process;
- Identifying suitable sites; and
- Providing post-establishment support.



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INVEST IN HAITI'S APPAREL SECTOR



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INVEST IN HAITI'S APPAREL SECTOR

1 EXCELLENT GEOSTRATEGIC POSITION

TRADE PREFERENCES

- Haiti has unparalleled access to the U.S. Apparel and Textile Markets through the U.S. Government's HOPE II and HELP legislation, which allow duty-free entry into the US for a large number of Haitian Apparel and Textiles.
- As a Least Developed Country (LDC), Haiti enjoys preferential trade access to 17 developed country markets, as well as access to the European Union through the Everything But Arms (EBA) scheme.

LOCATION

- Shipping time is up to 3 days to the U.S. and Latin America and up to 10 days to Western European ports.
- Located 90 minutes by plane from Miami, Haiti is a near-shore destination that allows easy direct supervision trips.
- Same time zone as the East Coast U.S.A.

THE APPAREL SECTOR IN HAITI

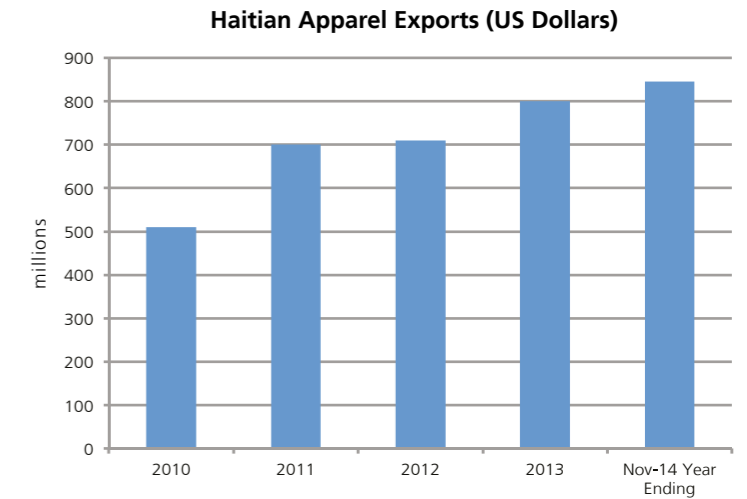
- 34 companies
- 36,300 employees
- US\$ 850 million exports (2014)
- Recent investors: Yu Jin, Sae-A, IR2, MBI, Toms Shoes.

PREFERENCE REGIME	EXPORT COVERED BY THE PREFERENCE PROGRAM	QUOTA USED 2013/2014
CBTPA	Knit apparel articles.	5.4%
CBTPA	Non-underwear T-shirts.	19.5%
HOPE / HOPE II / HELP	Value-Added Tariff Rate Quota: Exported value sourced from Haiti and/or qualifying countries must be at least 50-60%.	11.9%
HOPE / HOPE II / HELP	Woven Apparel TPL: May use fabric from any source; apparel must be wholly assembled in Haiti.	17.4%
HOPE / HOPE II / HELP	Knit Apparel TPL: May use fabric from any source; apparel must be wholly assembled or knit-to-shape in Haiti.	26.7%
HOPE / HOPE II / HELP	Specific Apparel (brassieres, certain headwear, certain sleepwear, and certain knit apparel).	NO LIMIT

2 PROVEN TRACK RECORD

- Haiti has a long track record of companies successfully investing in the Apparel sector.
- Reinvestment originating from companies such as Willbes, first established in Haiti in 2001.
- Consistent arrival of new investors annually.

As investors continue to come and open successful enterprises, exports continue to grow (see Figure 1). In 2015 Apparel exports are projected to reach US\$ 1 Billion. Nevertheless, yet there remains ample room for growth within the TPLs (see Table 1).



3 MODERN INFRASTRUCTURE

- Haiti offers Industrial Parks and Free Zones, with up-to-date facilities and easy access to ports for shipping.
- Facilities can include custom-built factory space, dedicated power plants and industrial water treatment.
- Industrial capacity in Port au Prince and Cap Haitien is currently being expanded to accommodate growing demand.

4 COMPETITIVE AND COMMITTED LABOR FORCE

- Haiti has an experienced, dedicated and abundant work force.
- Competitive salaries (minimum daily wage is \$5 USD).
- Businesses report very low turnover rates and absenteeism.
- Workers are ready and keen to learn new skills.

5 INVESTOR FRIENDLY CLIMATE

- High quality governmental support through the CFI (see below).
- Among the world's most favorable incentives, with up to 15 years of tax exemption.
- Access to credit from local banks, investment funds and international institutions.

WHO IS INVESTING IN THE GARMENT SECTOR IN HAITI?

Willbes & Co., Ltd

Since 2001, Willbes & Co., Ltd, a subsidiary of a leading South Korean producer of ready-made apparel, has been operating in Haiti's SONAPI Metropolitan Industrial Park, producing and exporting knit products to major U.S retailers such as Gap Inc., Walmart, Sears Holdings, Children's Place and JC Penney. The company's current expansion is expected to add another 1,000 local employees to its current workforce of 1,740.

Mr. Oscar Yim, Vice President of Willbes says: **"By virtue of duty-free treatment under the HOPE II and HELP Acts, we can offer attractive prices for synthetic and stripe apparels. We feel confident of our future through Haitian government support and increasing demand from U.S. retailers".**

Sae-A: Invested in Caracol in Northern Haiti. Opened the park's first sewing facility in 2012 and employed 4,500 people by the end of 2014. Projected to add another 3,000 workers in 2015.

LOGISTICS AND COMMUNICATIONS IN HAITI

Easy to get there: Daily flights from U.S. to Port-au-Prince and Cap Haitien and in country flights.
 Easy to stay there: Best Western, Marriott, Karibe, NH El Rancho and more world class hotels in Port-au-Prince and other locations.
 Easy to get around: Avis, Hertz, SECOM car rentals with chauffeurs available.
 Easy to communicate: Wide cellular coverage and broadband internet services.